

Translation

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Summary of Non-Consolidated Financial Results for the Year Ended September 30, 2024 (Based on Japanese GAAP)

November 13, 2024

Company name: CAREER DESIGN CENTER CO.,LTD.
 Stock exchange listing: Tokyo
 Stock code: 2410 URL <https://cdc.type.jp/ir/>
 Representative: Chairman and CEO Hiromi Tada
 Inquiries: Senior Managing Director in charge of corporate planning Yutaka Nishiyama TEL 03-3560-1601
 Scheduled date of ordinary general meeting of shareholders: December 20, 2024
 Scheduled date to file Securities Report: December 23, 2024
 Scheduled date to commence dividend payments: December 23, 2024
 Preparation of supplementary material on financial results: Yes
 Holding of financial results meeting: Yes (for institutional investors and analysts)

(Amounts less than one million yen are rounded down)

1. Non-consolidated financial results for the year ended September 30, 2024 (from October 1, 2023 to September 30, 2024)

(1) Non-consolidated operating results

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Year ended September 30, 2024	17,734	2.0	1,432	(9.6)	1,438	(8.8)	984	(15.4)
Year ended September 30, 2023	17,388	12.1	1,585	43.8	1,577	43.2	1,163	46.6

	Earnings per share	Diluted earnings per share	Profit/equity	Ordinary profit/total assets	Operating profit/net sales
	Yen	Yen	%	%	%
Year ended September 30, 2024	178.99	–	25.0	19.8	8.1
Year ended September 30, 2023	209.94	–	33.7	21.4	9.1

(2) Non-consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
As of September 30, 2024	6,506	3,939	60.5	753.54
As of September 30, 2023	7,999	3,933	49.2	708.14

(3) Non-consolidated cash flows

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents at end of period
	Millions of yen	Millions of yen	Millions of yen	Millions of yen
Year ended September 30, 2024	859	(838)	(1,842)	2,612
Year ended September 30, 2023	1,938	(478)	(348)	4,434

2. Cash dividends

	Annual dividends per share					Total cash dividends (Total)	Dividend payout ratio (Non-consolidated)	Ratio of dividends to net assets (Non-consolidated)
	1st quarter-end	2nd quarter-end	3rd quarter-end	Fiscal year-end	Total			
	Yen	Yen	Yen	Yen	Yen	Millions of yen	%	%
Year ended September 30, 2023	–	0.00	–	70.00	70.00	388	33.3	11.2
Year ended September 30, 2024	–	0.00	–	90.00	90.00	470	50.3	12.3
Year ending September 30, 2025 (Forecast)	–	0.00	–	95.00	95.00		43.0	

3. Forecast of non-consolidated financial results for the year ending September 30, 2025 (from October 1, 2024 to September 30, 2025)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Six months ending March 31, 2025	9,021	3.1	627	(8.7)	621	(9.7)	414	(11.6)	75.29
Full year	19,000	7.1	1,762	23.0	1,750	21.7	1,180	19.9	214.59

4. Notes

(1) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements

Changes in accounting policies due to revisions to accounting standards and other regulations: No

Changes in accounting policies due to other reasons: No

Changes in accounting estimates: No

Restatement of prior period financial statements: No

(2) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

As of September 30, 2024	5,497,921 shares	As of September 30, 2023	7,054,400 shares
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Number of treasury shares at the end of the period

As of September 30, 2024	270,000 shares	As of September 30, 2023	1,499,813 shares
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Average number of shares during the period

Year ended September 30, 2024	5,499,517 shares	Year ended September 30, 2023	5,540,856 shares
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Non-consolidated financial statements
Non-consolidated balance sheets

(Thousands of yen)

	As of September 30, 2023	As of September 30, 2024
Assets		
Current assets		
Cash and deposits	4,534,275	2,712,308
Accounts receivable - trade	1,429,675	1,361,450
Work in process	9,403	8,817
Other	153,820	189,504
Allowance for doubtful accounts	(3,002)	(4,084)
Total current assets	6,124,173	4,267,997
Non-current assets		
Property, plant and equipment		
Buildings, net	150,312	258,635
Other, net	11,227	31,345
Total property, plant and equipment	161,540	289,980
Intangible assets		
Software	1,001,598	1,273,902
Other	161,469	20,328
Total intangible assets	1,163,068	1,294,230
Investments and other assets		
Deferred tax assets	224,929	238,911
Leasehold and guarantee deposits	258,394	332,718
Other	68,317	82,683
Allowance for doubtful accounts	(1,057)	(110)
Total investments and other assets	550,584	654,203
Total non-current assets	1,875,192	2,238,415
Total assets	7,999,366	6,506,412

(Thousands of yen)

	As of September 30, 2023	As of September 30, 2024
Liabilities		
Current liabilities		
Accounts payable - trade	9,247	6,556
Current portion of long-term borrowings	99,996	–
Accounts payable - other	650,124	523,523
Accrued expenses	867,696	784,519
Contract liabilities	384,209	350,413
Accrued consumption taxes	339,063	102,750
Income taxes payable	381,375	278,253
Provision for bonuses	220,637	223,279
Other	148,305	26,216
Total current liabilities	3,100,655	2,295,513
Non-current liabilities		
Long-term borrowings	708,345	–
Provision for retirement benefits	235,407	251,387
Asset retirement obligations	19,995	20,059
Other provisions	1,557	–
Total non-current liabilities	965,305	271,447
Total liabilities	4,065,960	2,566,960
Net assets		
Shareholders' equity		
Share capital	558,663	558,663
Capital surplus		
Legal capital surplus	211,310	211,310
Other capital surplus	151,814	–
Total capital surplus	363,125	211,310
Retained earnings		
Other retained earnings		
Retained earnings brought forward	4,664,609	3,505,088
Total retained earnings	4,664,609	3,505,088
Treasury shares	(1,652,992)	(335,610)
Total shareholders' equity	3,933,406	3,939,452
Total net assets	3,933,406	3,939,452
Total liabilities and net assets	7,999,366	6,506,412

Non-consolidated statements of income

(Thousands of yen)

	Fiscal year ended September 30, 2023	Fiscal year ended September 30, 2024
Net sales	17,388,327	17,734,862
Cost of sales	7,829,766	7,996,852
Gross profit	9,558,560	9,738,009
Selling, general and administrative expenses	7,973,069	8,305,147
Operating profit	1,585,491	1,432,861
Non-operating income		
Interest income	32	293
Cancellation fee	3,127	7,882
Surrender value of insurance policies	5,670	–
Compensation income	6,864	6,864
Other	291	760
Total non-operating income	15,985	15,800
Non-operating expenses		
Interest expenses	11,657	9,115
Loss on cancellation of insurance policies	9,981	–
Other	2,543	1,381
Total non-operating expenses	24,182	10,497
Ordinary profit	1,577,294	1,438,164
Extraordinary losses		
Loss on retirement of non-current assets	0	3,068
Total extraordinary losses	0	3,068
Profit before income taxes	1,577,294	1,435,095
Income taxes - current	441,447	464,725
Income taxes - deferred	(27,416)	(13,981)
Total income taxes	414,031	450,743
Profit	1,163,262	984,351

Non-consolidated statements of changes in equity

Fiscal year ended September 30, 2023

(Thousands of yen)

	Shareholders' equity						
	Share capital	Capital surplus			Retained earnings		Treasury shares
		Legal capital surplus	Other capital surplus	Total capital surplus	Other retained earnings Retained earnings brought forward	Total retained earnings	
Balance at beginning of period	558,663	211,310	144,018	355,328	3,749,565	3,749,565	(1,703,001)
Changes during period							
Dividends of surplus					(248,218)	(248,218)	
Profit (loss)					1,163,262	1,163,262	
Purchase of treasury shares							(201)
Disposal of treasury shares			7,796	7,796			50,210
Cancellation of treasury shares							
Transfer from retained earnings to capital surplus							
Total changes during period	–	–	7,796	7,796	915,044	915,044	50,009
Balance at end of period	558,663	211,310	151,814	363,125	4,664,609	4,664,609	(1,652,992)

	Shareholders' equity	Total net assets
	Total shareholders' equity	
Balance at beginning of period	2,960,555	2,960,555
Changes during period		
Dividends of surplus	(248,218)	(248,218)
Profit (loss)	1,163,262	1,163,262
Purchase of treasury shares	(201)	(201)
Disposal of treasury shares	58,007	58,007
Cancellation of treasury shares		
Transfer from retained earnings to capital surplus		
Total changes during period	972,850	972,850
Balance at end of period	3,933,406	3,933,406

Fiscal year ended September 30, 2024

(Thousands of yen)

	Shareholders' equity						
	Share capital	Capital surplus			Retained earnings		Treasury shares
		Legal capital surplus	Other capital surplus	Total capital surplus	Other retained earnings	Total retained earnings	
					Retained earnings brought forward		
Balance at beginning of period	558,663	211,310	151,814	363,125	4,664,609	4,664,609	(1,652,992)
Changes during period							
Dividends of surplus					(388,821)	(388,821)	
Profit (loss)					984,351	984,351	
Purchase of treasury shares							(645,562)
Disposal of treasury shares			27,321	27,321			28,756
Cancellation of treasury shares			(1,934,187)	(1,934,187)			1,934,187
Transfer from retained earnings to capital surplus			1,755,051	1,755,051	(1,755,051)	(1,755,051)	
Total changes during period	–	–	(151,814)	(151,814)	(1,159,521)	(1,159,521)	1,317,382
Balance at end of period	558,663	211,310	–	211,310	3,505,088	3,505,088	(335,610)

	Shareholders' equity	Total net assets
	Total shareholders' equity	
Balance at beginning of period	3,933,406	3,933,406
Changes during period		
Dividends of surplus	(388,821)	(388,821)
Profit (loss)	984,351	984,351
Purchase of treasury shares	(645,562)	(645,562)
Disposal of treasury shares	56,078	56,078
Cancellation of treasury shares	–	–
Transfer from retained earnings to capital surplus	–	–
Total changes during period	6,046	6,046
Balance at end of period	3,939,452	3,939,452

Non-consolidated statements of cash flows

(Thousands of yen)

	Fiscal year ended September 30, 2023	Fiscal year ended September 30, 2024
Cash flows from operating activities		
Profit before income taxes	1,577,294	1,435,095
Depreciation	402,436	460,752
Increase (decrease) in allowance for doubtful accounts	5,944	3,011
Increase (decrease) in provision for bonuses	23,343	2,641
Increase (decrease) in provision for retirement benefits	15,896	15,979
Interest income	(32)	(293)
Interest expenses	11,657	9,115
Loss on retirement of non-current assets	0	3,068
Decrease (increase) in trade receivables	8,549	67,242
Decrease (increase) in inventories	(282)	483
Increase (decrease) in trade payables	(2,640)	(2,690)
Increase (decrease) in accounts payable - other	(109,191)	(90,116)
Increase (decrease) in accrued expenses	127,062	(83,176)
Increase (decrease) in contract liabilities	45,533	(33,796)
Increase (decrease) in accrued consumption taxes	(31,959)	(236,313)
Other, net	134,281	(118,002)
Subtotal	2,207,891	1,433,000
Interest and dividends received	32	293
Interest paid	(11,567)	(8,148)
Income taxes paid	(257,888)	(565,958)
Net cash provided by (used in) operating activities	1,938,467	859,187
Cash flows from investing activities		
Payments into time deposits	(100,000)	(100,000)
Proceeds from withdrawal of time deposits	100,000	100,000
Purchase of property, plant and equipment	(7,499)	(173,266)
Purchase of intangible assets	(512,674)	(586,641)
Payments of leasehold and guarantee deposits	–	(79,091)
Other, net	42,108	–
Net cash provided by (used in) investing activities	(478,065)	(838,998)
Cash flows from financing activities		
Repayments of long-term borrowings	(99,996)	(808,341)
Purchase of treasury shares	(201)	(645,562)
Dividends paid	(248,135)	(388,253)
Net cash provided by (used in) financing activities	(348,333)	(1,842,156)
Net increase (decrease) in cash and cash equivalents	1,112,068	(1,821,967)
Cash and cash equivalents at beginning of period	3,322,206	4,434,275
Cash and cash equivalents at end of period	4,434,275	2,612,308